

August 9th, 2021

IT, MSP & MSSP Industry Notes

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Arcoa Group

Why partnering with ARCOA makes sense

Electronics Recycling is an important and profitable part of the IT asset lifecycle, but it can be overwhelming with all you already do, varying state regulations, and the limited resources at hand. That's where ARCOA comes in. When you partner with ARCOA, you get all the benefits of a big company without any of the capital investment. We've been doing this since 1989 and have the expertise, certifications, and nationwide resources to get the most for all your clients' retired IT assets. Plus, positioning your clients as environmental stewards not only elevates their appeal to consumers, it meets government requirements and avoids fines.

What partnering with ARCOA looks like

Our role is to make it easy for you to bring more value to your clients. We work with you to help stretch your clients' IT budget by reducing the total cost of ownership of their electronics. We're experts at identifying and implementing the solutions your clients need for the end-of-use remarketing, recovery, and recycling of their technology assets. The sooner you involve ARCOA, the sooner you and your clients

Lead for IT Services

Project Title

- Information Technology Assessment and Improvement Project
- Bid Due Date 09/09/2021 11:00 AM (PDT)
- 1600 W Beverly Blvd, Montebello, California
- <https://pbsystem.planetbids.com/portal/33072/bo/bo-detail/85216>

SAP Helps Red Hat Advance Contingent Workforce Management

- [SAP SE](#) announced that Red Hat, the world's leading provider of enterprise open source solutions, has streamlined and consolidated its external workforce program in North America
- Partnership with Monument Consulting, with [SAP® Fieldglass® Contingent Workforce Management](#) application

NTT DATA Launches Health and Wellbeing Initiative

- NTT DATA announced launch of Health and Wellbeing initiative in collaboration with other NTT Group companies
- to elevate the importance of Health and Wellbeing at every level, individually and collectively



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- With this initiative, NTT provides new insights through the launch of a whitepaper, [Improving the Health of Me](#), which examines how individuals and organizations can embrace technology to improve health outcomes

[NEON CORP. Selects Aptum to Enhance its Retail and eCommerce Platforms](#)

- Announced partnership with NEON CORP., a turnkey eCommerce platform and retail solutions provider, to transition its IT infrastructure to Microsoft Azure Cloud
- NEON provides eCommerce platform build services including order fulfillment and management, customer service, marketing services, hosting and cybersecurity
- Aptum assisted NEON in making the transition to [Azure](#) with its Azure Design & Build, Azure Managed Services and Aptum Managed Web Application Firewall (WAF)

[Vital Records Control Announces International Expansion to Further Customer-Centric Mission](#)

- Has expanded its services to include protecting, storing, and providing secure access to a range of valuable information assets, from critical business documents, highly sensitive digital data, historical artifacts, medical records to specialty assets
- Recently, it has added its first international facility in the Bahamas
- Vital Records Control helps clients manage and govern their physical and digital information assets

[Artificial Intelligence Increases Document Processing Efficiency 350% for California-Based ...](#)

- Announced the successful adoption of Foundation AI's SaaS-based offering, **Extract Filer**
- Benefits include
 - More than 3X increase in document processing efficiency
 - Dramatic decreases in document sorting and filing errors
 - 81% reduction in non-billable document intake hours
 - Increased firm profitability
- Foundation AI is a California-based technology company on a mission to build artificial intelligence for the real world

[Lead for IT Services](#)

- Information Technology Support and Maintenance Services
- 8/19/2021 2:00 PM (UTC-06:00) Central Time (US & Canada)
- The City of Goodlettsville is requesting proposals from qualified suppliers for Information Technology Support and Maintenance Services. Also included are cloud-based data hosting services
- <https://vrapp.vendorregistry.com/Bids/View/Bid/e886a0a9-c5f8-43b6-b156-c708e4e137d3>

[Konica Minolta Ranked on Channel Futures MSP 501—Tech Industry's Most Prestigious List of Global Managed Service Providers](#)

- [Konica Minolta Business Solutions, U.S.A., Inc.](#) announced it has been named to the [2021 Channel Futures MSP 501 rankings](#)
- Channel Futures MSP 501 survey examines organizational performance based on annual sales, recurring revenue, profit margins, revenue mix, growth opportunities, innovation, technology solutions supported, and company and customer demographics
- 2021 MSP 501 list is based on confidential data collected and analyzed by the Channel Futures editorial and research teams. Data was collected online from March 1-May 24, 2021
- The complete 2021 MSP 501 list is available on [Channel Futures' website](#).

[TPx Named a TMC 2021 Communications Solutions Products of the Year Award Winner](#)

- Announced today that [TMC](#), a global, integrated media company, awarded TPx's UCx with Webex a 2021 Communications Solutions Products of the Year Award
- UCx was designed to address the pain points of small and mid-sized businesses (SMBs) and provide a simple, seamless and secure solution to meet their needs



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- UCx has four core capabilities (Collaboration, Messaging, Meetings and Enterprise VoIP) that work together to provide one seamless solution

[Cerberus Sentinel announces acquisition of VelocIT](#)

- Announced that it has acquired [VelocIT](#), a New Jersey-based managed services provider
- VelocIT will become a wholly owned subsidiary of Cerberus Sentinel and will continue to focus on providing integrated risk managed services to a diverse set of national customers
- VelocIT will continue to be based in New Jersey and has plans to grow operations on the East Coast
- Financial terms of the agreement were not disclosed

[IT Solutions Voted Best Place to Work for Fifth Year by Employees](#)

- announced that its employees voted the company one of Philadelphia's Best Places to Work 2021 in an [annual competition](#) conducted by the *Philadelphia Business Journal* and Quantum Workplace
- Award applicants were grouped according to the number of employees located in the Greater Philadelphia area

[Microsoft fixes printing issues](#)

- Released an update for Windows 10 to fix issue that prevented some printers, MFPs, and scanners from working
- Also involved devices using smart card (PIV) authentication
- This was a separate issue to the so-called "PrintNightmare" bugs that Microsoft also sent out patches to correct
- Microsoft also published patches to fix Windows Print Spooler bugs

[TeamLogic IT Opens in Jacksonville, FL](#)

- TeamLogic IT, a provider of managed IT services and technology support for businesses, just opened an office in Jacksonville, FL
- Business is owned by Larry McKinley
- TeamLogic IT named the 2020 MSP (managed service provider) of the Year, and has been recognized on the Channel Futures MSP 501 Worldwide Ranking
- Named the number one technology franchise by Franchise Business Review, has been recognized on the 2020 Inc

[Tampa firm OPSWAT acquires a leading provider of cybersecurity solutions](#)

- OPSWAT announced on Monday that it has acquired all assets of Bayshore Networks
- OPSWAT will add Bayshore's tech solutions and retain its team members
- OPSWAT caters to the defense and manufacturing sectors

[MSP Acquired: Evergreen Services, NetGain Buy TruTechnology](#)

- NetGain, backed by Evergreen Services Group, acquires TruTechnology, a Florida-based MSP (managed IT services provider)
- The post [MSP Acquired: Evergreen Services, NetGain Buy TruTechnology](#) appeared first on [ChannelE2E](#)

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