



March 21st, 2020

MSP & MSSP Industry Notes

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[Arcoa Group](#)

ARCOA Group is here to help you successfully manage your IT Asset Disposition process. We help you recover value from retired electronic equipment through responsible methods of reuse and recycling. We ensure proper handling of assets which may contain data, while being environment stewards for assets that have no reuse value and are headed for recycling. We've built a robust de-manufacturing process to offer additional options for asset value recovery by disassembling equipment for commodity grade materials, which can be diverted from landfills and be used to create new base materials.

[Synoptek Recognized on CRN's 2020 Elite 150 List of Managed Service Providers](#)

- Synoptek located in Irvine, CA. Global systems integrator and managed IT provider
- Awarded Elite 150 by The Channel Company's 2020 Managed Service Provider (MSP) 500 list for 2020
- CRN's Managed Service Provider 500 list recognizes the top technology providers and consultants whose forward-thinking approach to providing managed services is changing the landscape of the IT channel
- Three categories that include Elite 150, Pioneer 250 and Security 100



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[Docupace Announces Availability of Digital Adoption Bundles for Wealth Management](#)

- Docupace located in Los Angeles, CA. Provides digital operations technology for wealth management firms
- Announces availability of a suite of digital adoption bundles
- Designed to lower cost for digitizing operations
- "We've seen early indicators from our customers that digitizing their operations eases some of the challenges presented by the current COVID-19 pandemic," said **Mark** Tapling, Chief Executive Officer of Docupace
- Collaboration includes OS33, WalkMe, Quik!, SIGNiX and Beacon Strategies

[ATSG Named to the 2020 Tech Elite 250 by CRN®](#)

- ATSG located in New York City, New York. Provides global managed services and solutions
- Awarded Elite 150 by The Channel Company's 2020 Managed Service Provider (MSP) 500 list for 2020
- CRN's Managed Service Provider 500 list recognizes the top technology providers and consultants whose forward-thinking approach to providing managed services is changing the landscape of the IT channel
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[SDI Presence Spends \\$11M with Fellow Minority and Women/Veteran-Owned \(M/W/VBE ...](#)

- SDI located in Chicago, IL. Provides IT consultancy, managed services and infrastructure solutions
- Announces that it has spent over \$11M with its diverse partners in the 2019 fiscal year
- "SDI understands the value that our MBE-certified partners bring to our clients' daily operations - which includes supporting public safety and government services' mission-critical IT systems and infrastructure," states SDI Presence Chief Executive Officer David A. Gupta



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[Business Technology Partners Acquires MassDeploy -- Bringing Enterprise-Level IT Automation to ...](#)

- Business Technology Partners located in New York. Provides technology consulting for IT infrastructure and applications, network management, technology maintenance, telecommunications, audiovisual, and security systems solutions
- Announces acquisition of MassDeploy, LLC
- Mass Deploy, LLC located in Shasta Lake, CA. Provides secure IT engineering, managed software deployment services, and automation technology

[Xamin Offers Free SOC2 Secure Remote Connectivity During COVID-19 Pandemic](#)

- Xamin located in Chicago, IL. Provides managed IT services to financial institutions
- Announces temporary offer of SOCS secure remote solution at no cost
- The solution provides an encrypted and secure way to remotely access systems that are left in the office

[Contegix Appoints David Michaud as Vice President and General Manager for Managed IT ...](#)

- Contegix located in Reading, PA. Provide managed IT and application solutions
- Announces appointment of David Michaud as General Manager for their managed IT services business unit

[Focus Technology Achieves Titanium Tier in 2020 Dell Technologies Partner Program](#)

- Focus Technology based in Boston, MA. Provides managed IT services, cloud security and cloud solutions
- Announces achievement of Titanium Solution Provider for Dell Technologies Partner Program for 2020
- Third consecutive year for Focus Technology



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[IPsoft Brings Automation to Legal Documents with ContractPodAi's Artificial Intelligence Contract ...](#)

- IPsoft located in New York, NY. Provides AI software
- [ContractPodAi®](#), the award-winning provider of AI-powered contract lifecycle management software, today announced that [IPsoft](#), the largest independent leader in enterprise AI, has rolled out ContractPodAi to support its document management

[Ethos Group acquires the Pinnacle Document Solutions Group](#)

- Pinnacle based in Cardiff, Wales. Provides print and document solutions in UK and Europe

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