



January 9<sup>th</sup>, 2019

## MSP & MSSP Industry Notes

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### [Arcoa Group](#)

ARCOA Group is here to help you successfully manage your IT Asset Disposition process. We help you recover value from retired electronic equipment through responsible methods of reuse and recycling. We ensure proper handling of assets which may contain data, while being environment stewards for assets that have no reuse value and are headed for recycling. We've built a robust de-manufacturing process to offer additional options for asset value recovery by disassembling equipment for commodity grade materials, which can be diverted from landfills and be used to create new base materials.

### [CoNetrix Selected as Best IT/ Technology Services Company in Lubbock \[2020\]](#)

- KCBD News Channels "Best of the West" competition awards CoNextrix Technology for Best IT/Technology Company in Lubbock, Texas (USA)
- Public casts their votes to select the best businesses in Lubbock
- CoNextrix provides managed IT services, network support and network security services to businesses in Texas and New Mexico

### [Lane Technology Solutions Unveils New Name and Website](#)

- Lane Technology Solutions located in Orlando, Florida (USA)
- Lane provide managed IT services to businesses in Orlando, Daytona Beach, Tampa and Miami



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- Announces name change, formerly ASysTech, Inc, along with the launch of their redesigned website

### [M/C Partners Establishes Midwest-based IT Managed Services Platform](#)

- M/C Partners, located in Boston, Mass (USA) and is a Communications and IT Services focused private equity firm
- Acquires the Managed Services division of West Monroe Partners, which provides national business and technology consultancy
- Deal closed on December 30<sup>th</sup>, 2019
- West Monroe Managed Services is based in Chicago and is an IT managed service provider for small to medium-sized businesses across the Midwest

### [Insight Partners spends \\$5bn on the acquisition of Veeam Software](#)

- Insight Partners which is a software investment firm enters into an agreement to acquire Veeam Software
- Veeam Software is a cloud data management firm
- Veeam will not become a U.S. company with a U.S. based leadership team
- Transaction valued at \$5 billion
- Veeam has offices in 30 countries and client in more than 160 countries

### [Calligo acquires Dublin-based DC Networks Ltd](#)

- Last three years Calligo completed six acquisitions in Canada, Guernsey, Luxembourg and Dublin
- Calligo provides services for public & hybrid cloud, IT managed services and data analytics and artificial intelligence services
- Calligo is headquarter in Jersey
- DC Networks based in Dublin, Ireland and provides managed IT services



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### [Powernet bolsters security standing with Paisley acquisition](#)

- Paisley Australia based Brisbane, Australia and provides managed IT services, an Avast reseller along with IT security services
- Powernet based in Melbourne, Australia and is managed serviced provider
- Powernet provides services for Melbourne, Brisbane, Sydney, Brisbane and Auckland areas
- Acquisition effective January 8<sup>th</sup>, 2020 reported on ARN

### [Clearsight Advises West Monroe Partners on the Sale of its Managed Services Division to M/C ...](#)

- Clearsight served as advisor to West Monroe Partners for the sale of its managed IT services division to M/C Partners
- West Monroe Partners made the decision to sell the Managed Services division in order to scale into a standalone, full-service IT managed services company to better serve clients and employees

### [iCoreConnect Inc. Acquires TrinIT Solutions](#)

- iCoreConnect publicly-traded cloud-based software and technology firm
- iCoreConnect provides healthcare practice management software along with secure communication and IT services
- TrinIT Solutions based in North Carolina, provides IT services for corporate and healthcare companies

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## [CCR Launches ConstructEdge Brand to Support Digital Transformation in Construction](#)

- ConstructionEdge located is a subsidiary of Circle Computer Resources, located in Cedar Rapids, Iowa
- Circle Computer Resources founded in 1986 and provides managed IT solutions
- CCR launches new brand ConstructionEdge
- ConstructionEdge to serve construction industry with connectivity services in the field

## [GlobeX Data Signs New Reseller in Canada - Partners with Darn IT Group to Provide all GlobeX's ...](#)

- GlobeX Data Ltd is a cybersecurity and internet privacy provider of Swiss hosted solutions for secure data management and secure communications
- GlobeX founder in 2007 and based in Geneva, Switzerland
- Darn IT headquarters in Toronto, Canada and provides cybersecurity, data security along with business technology solution
- GlobeX announces signing of reseller license to Darn IT Group Inc.
- Darn IT to provide all of GlobeX services

## [Astute Business Solutions Launches Zero Cost PeopleSoft Migration to Oracle Cloud](#)

- Astute Business Solutions located in Pleasanton, California with additional offices in Toronto, Canada, Plano, Texas and Hyderabad, India
- Astute is an Oracle Cloud MSP Partner, works with clients in healthcare, education, non-profit, professional services, government, financial services, retail, energy and manufacturing

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- Launches Zero Cost PeopleSoft Migration to Cloud with Managed Services
- Migrate to Oracle Cloud for free
- No pressure engagement
- Complementary cloud strategy session
- Selective Adoption as a Service (SAaaS) Managed Services

### [DataBank Announces \\$185 Million Equity Investment from Colony Capital](#)

- DataBank located in Dallas, Texas (USA) and provides data center, connectivity and managed services
- Colony Capital invests \$185 million through the purchase of secondary equity interests from existing investors of Edgewater Funds and Allstate
- “We are truly appreciative of the support we have received from Edgewater over these last four years,” stated [Raul K. Martynek](#), CEO of DataBank
- Colony Capital, Inc. is a global investment management firm with assets under management of \$49 billion, which includes approximately \$14 billion of assets under management from Digital Bridge

### [LBMC Technology Solutions Merges with Charlotte-based InterDyn Artis](#)

- LBMC Technology Solutions based Brentwood, Tennessee, founded in 1996 and initially founded as a traditional accounting firm in 1984
- LBMC provides technology consulting
- InterDyn founded in 1989 and is a provide for Microsoft Dynamic ERP and CRM solutions
- “Merging with LBMC Technology Solutions was clearly the natural next step for InterDyn Artis,” said Gary Artis, co-founder of InterDyn Artis
- Merger will increase staff to more than 100 employees and will include an office in Charlotte, North Carolina (USA)

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## [Dataprise, a Nationally Recognized IT Managed Services Provider, Announces Partnership with ...](#)

- Dataprise located in Rockville, Maryland (USA) and provides managed IT services, cloud services, help desk support, information security solutions, along with IT consulting, established in 1996
- Trinity Hunt Partners is a middle market private equity firm
- Dataprise receives a majority investment from Trinity Hunt
- Dataprise has more than 1,000 clients throughout the USA
- "We are incredibly excited about this partnership with Trinity Hunt," said David Eisner, Dataprise Founder and CEO
- "Dataprise's commitment to service quality and technology thought leadership are true differentiators," said Blake Apel, Partner at Trinity Hunt

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