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August 17th 2019

MSP & MSSP Industry Notes

[Charlotte-Based Managed IT Services Provider Expands to Raleigh-Durham-Chapel Hill Area with ...](#)

- Sterling Technology Solutions based in Charlotte, NC, and founder in 2002 by Tom Blanchard CEO
- Offers managed IT services, email migration services, IT security, backups, server management and consulting
- New branch office to be located at 900 Park Offices Drive, Raleigh, NC

[Texas Systems Group Named to List of 501 Top IT Managed Service Providers in the World](#)

- Established in 2002, Texas Systems Group operates in Austin, Texas and provides managed IT, private cloud hosting, IT project services along with telecom/VOIP
- Earned slot on Channel Futures list of top 501 IT MSPs worldwide
- Channel Futures, Channel Partners Online, Channel Partners Conference & Expo and Channel Partners Evolution are part of Informa, the international business intelligence, academic publishing, knowledge and events group. Informa serves commercial, professional and academic communities, helping them connect and learn, and creating and providing access to content and intelligence that helps people and businesses work smarter and make better decisions faster.

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[NTT DATA Becomes a Microsoft Azure Expert Managed Service Provider](#)

- NTT DATA Services is a division of NTT DATA Corporation, operates out of Plano, Texas
- Recognized as a Microsoft Azure Expert Services Provider
- NTT DATA Corporation operates in more than 50 countries and provides IT services for more than 120,000 professionals

[Global Convergence, Inc. Ranked #167 on Top 500](#)

- Business Observer Top 500 is a comprehensive list of Gulf Coast companies that spans nine counties (Tampa to Naples, Florida)
- Global provides global Managed IT Lifecycle services and solutions
- Global Convergence homes is Oldsmar, Florida

[Avocette Technologies Receives MSPCV Certification](#)

- Located in New Westminster, British Columbia (Canada) complete MSPAlliance's MSP Verification Program
- MSPAlliance is a global industry association and accrediting body for the Cyber Security, Cloud Computing and Managed Services Provider (MSP) industry. Established in 2000 with the objective of helping MSPs become better MSPs
- Avocette Technologies Inc., founded in 1977 and provides cloud solutions, and consulting in Canada and the United States

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[Midnight Blue Ranked Among World's Most Elite 501 Managed Service Providers](#)

- Midnight Blue based in Robinson Township, PA., provides technology, managed services and solutions for SMB businesses throughout SW Pennsylvania
- Midnight Blue founded in 2005
- Channel Futures, Channel Partners Online, Channel Partners Conference & Expo and Channel Partners Evolution are part of Informa, the international business intelligence, academic publishing, knowledge and events group. Informa serves commercial, professional and academic communities, helping them connect and learn, and creating and providing access to content and intelligence that helps people and businesses work smarter and make better decisions faster.

[Frontier Communications Launches Managed Wireless LAN: Fast, Secure and Reliable Wireless Networking for Medium and Enterprise Business](#)

- Announces launch of Managed Wireless LAN for medium and larger enterprise businesses

- Based in Norwalk, Connecticut. Offers communication solutions to small, medium and enterprise businesses

[Presidio, Inc. \(PSDO\) Agrees to Be Acquired by BC Partners for \\$2.1B](#)

- Enters into agreement for all-cash transaction with BC Partners
- BC Partners is a private equity firm specializing in buyouts and acquisitions financing in Europe and the United States.
- BSC Partners founded in 1986
- Presidio offers design, development, deployment of secure IT infrastructures

[QOS Networks is Named to Prestigious Inc. 5000 List of Fastest Growing Companies](#)

- Provides SD-WAN managed network services in Southern California
- Last few years achieved triple digit growth, overall growth rate of 1417.9%
- Inc. 5000 = The most successful companies in America

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[PICS Named to the 2019 Inc. 5000 List of Fastest-Growing Private Companies](#)

- PICS logged three-year revenue growth of 64%
- The 2019 Inc. 5000 is ranked according to percentage revenue growth when comparing 2015 and 2018. To qualify, companies must have been founded and generating revenue by March 31, 2015. They had to be U.S.-based, privately held, for profit, and independent — not subsidiaries or divisions of other companies — as of Dec. 31, 2018.
- PICS in business for 25 years and provides business process automation with document management solution DocLib for QAD. Additionally operates managed services division PICS IT Tech. Headquarter in Mount Holly, NJ

[Windstream Enterprise Offers Customer Migration Options With Avaya Cloud-based IP Solution](#)

- Based in Little Rock, Arkansas and is a managed services provider
- Announces launch of Avaya IP Office which is a cloud-based Unified Communications as a Service (USaaS)

[FireScope Signs Partner Agreement with DynTek Services, Inc. for North America](#)

- DynTek a national systems integrator and risk management partner. Delivers IT consulting services, end-to-end IT solutions, managed IT services, and IT product sales
- FireScope a innovative SaaS based security, discovery, dependency mapping and performance monitoring software company helps Companies identify all of their technology assets, their inter-dependencies and maximize the business value of those assets.
- DynTek to distribute and resell FireScope products and services.

[Velo IT Group Listed Among Top 501 Global Managed Service Providers by Channel Futures](#)

- Velo IT Group based in Dallas, Texas
- Offers managed IT services, focus on small to mid-market companies. Also has locations in Texas and Louisiana
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[Stratix Systems recognized by global solutions provider Datto](#)

- Recognized by Datto for having the largest fleet of Datto devices in the United States
- Stratix has a history of 50 years, more than 130 IT professional and operates office in Wyomissing, Bethlehem, King of Prussia, York Pa and Edison, NJ. Headquarters located in Wyomissing, NJ
- Started business 50 years ago as a copier dealer
- Datto Datto is a global provider of IT solutions delivered by managed service providers. The award was presented at the DattoCon19 partner conference, which had 2,900 attendees from 24 countries.

[SPK Earns Place on MSP 501 Ranking List of Top Managed Services Providers in the World](#)

- SPK founded in 1997 and operates headquarter in Scotts Valley, California
- SPK offers Engineering-based IT solutions for product and software development teams

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