



July 28th 2019

MSP & MSSP Industry Notes

[Carbonite Seeks CEO Amid Security Momentum, Data Protection Challenges](#)

- Carbonite CEO Mohamad Ali steps down to join IDG as CEO
- Company hires executive search firm to find new CEO
- Before leaving, Ali outlined strategy that would allow security and data production systems to work together. Malware blocking and instantly recovering infected systems whenever possible

[NetGain Technologies announces new CEO](#)

- Leading managed IT provider in for South Central U.S., located in Lexington, Kentucky
- Tim Burke will assume CEO
- Current CEO will support Burke through transition
- NetGain Technologies has a 35 history of providing technology services and solutions

[MSP Acquisition/ Network Computing Buys Power On Technologies](#)

- Network Computing Solutions and IT solutions provider acquires Power on Technologies (MSP provider) located in Kansas City, Missouri
- Network Computing Solutions is an end-to end IT and service provider
- Power On Technologies started as a Copystar dealer and added IT services
- Will now manage 4,000 networked devices

[NetLogix Selected to the Channel Futures MSP 501 List](#)

- Managed-service provider based in Westfield, Arizona
- Strategic IT Management, Business Consulting, IT Support Consulting, VOIP Phone Services

[Softdocs' Continued Expansion of Higher Education and K-12 Client Base Marked by ECM Migrations](#)

- Education provider for enterprise content management
- Record growth of Etrieve, companies enterprise content management platform
- Last six months introduced new ECM clients across the United States
- YTD milestones for highest quarterly revenue, best place to work in South Carolina, added to Eduventures 2019 Technology Landscape for ECM

[Kudelski Security Recognized for Industry Leadership in Managed Security Services](#)

- Kudelski is cybersecurity division within Kudelski Group
- Third year in row recognized for Gartner's Market Guide for Managed Detection and Response (MDR) services
- Also named in the top 10 key players in Gartner Europe Context: Magic Quadrant for Managed Security Services Worldwide

[OneNeck, Dimension Data, and Dataprise Recognized as Innovators by 360Quadrants for Managed Services Space](#)

- 360 Quadrants released quadrant on Managed Services helping businesses make quicker and informed decisions
- 360Quadrants covers 40 companies in the Managed Services space
- One Neck, Dimension Data and Dataprise Netmagic and Allstream named as Innovators

[ARG Named One of the World's Most Elite 501 Managed Services Providers](#)

- Managed Services provider located in McLean, Virginia
- Comes in at #82 on the 12th annual list
- Last 12 months has achieved double-digit sales growth
- Increased portfolio to include IoT, eSim and advanced security solutions

[Cenero Continues Growth with New Dallas Office](#)

- Located in Malvern, PA., leader in audio video, unified communications and IT solutions
- Alan Davies Director of Cenero Dallas office
- Looks at Dallas as high growth market

[Iron Bow Technologies to Use Utelogy Platform to Extend Its Managed Services](#)

- Utelogy and Iron Bow sign solution partner agreement
- Utelogy maker of intelligent management and control software platform for connected work spaces
- Iron Bow is information technology solutions and global managed service provider for healthcare, commercial and government markets

[IT Services Provider Ntiva Expands Into The Midwest By Acquiring HigherGround Managed Services](#)

- Provider of managed IT, cloud hosting, cyber security, unified communications, strategic consulting services in McLean, Virginia
- Higher Ground, full-service IT and consulting firm with locations in Chicago and Rolling Meadows, Illinois
- Increases Ntiva's client base to more than 900 across the United States

[EdgeConneX® and Rackspace Team to Provide Hybrid Cloud Solutions Across EdgeConneX Global Edge Data Center® Platform](#)

- EdgeConneX in Herndon, Virginia announces partnership with Rackspace to deliver enterprise cloud solutions and their global EdgeConneX data center platform. Include the following
- EdgeConneX Data Center Services
- Multi-Cloud Scalability
- Private Cloud Services
- Managed Hosting, Data and Applications
- 24x7 Visibility and Enhanced Security

[Novatech Partners with Global CyberSecurity Company Apptega to Bring Intelligent CyberSecurity Management to 15,000+ Businesses throughout US](#)

- Novatech a managed print, managed IT, cybersecurity and cloud solutions provider in Nashville, Tennessee

- Partners with Apptega to market Apptega's intelligent cybersecurity management platform
- Novatech merged with DynaSis in March 2019

[INAP Launches First-of-Its-Kind Managed Cloud and Monitoring Service](#)

- INAP provider of high-performance data center and cloud solutions in Reston, Virginia
- Announcing availability of Intelligent Monitoring
 - Managed cloud infrastructure monitoring service
 - Optimized for Bare Metal clients
 - Remote execution and scripting
 - Unified log management
 - Patch management and automation
 - Port, service and URL monitoring

[Covington-based C-Forward named among premier managed service providers by Channel Futures](#)

- Named one of the worlds premier managed service providers
- Located in Covington, Kentucky
- Provides IT consulting services to small & mid size businesses
- Founded in 1999, reached \$1M revenue in 2005, Dayton, OH expansion in 2007, Columbus, Ohio expansion in 2008, \$2M in revenue 2008

[Jungle IT in Horsforth acquires IT operations of the managed services business of Mazars](#)

- Jungle IT based in Horsforth. England acquires Mazars in Leed, England
- Mazars operates managed service business of accountancy
- Jungle IT celebrating 15 years in business

[Acordis Technology & Solutions Recognized on CRN's 2019 Solution Provider 500 List](#)

- Acordis based in Miramar, Florida services more than 2,000 clients (data center & virtualization, security, storage and backup, infrastructure management, managed IT,

collaboration and enterprise networks, data management, digital signage & multi-functional printers

- Services wide range of industries such as government , healthcare, and non-profits
- Provides services for Royal Caribbean, Miami HEAT, Carnival Cruise Line, Ryder, Stiener, U.S. Sugar, Club Med and others
- Rehan Khan CEO of Acordis