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April 2012

Market Size/AMPV	Printer Class	Specifications	OKI	HP	Lexmark	Xerox	Brother
1% 11k 4,000 – 12,000 pages	A3 Large Workgroup	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine		M9040/M9050  \$7,979-\$10,079 40/50 PPM 0.009 2100/3100 sheets Canon	X862dte, 864dhe  \$8,249 – \$11,099 45 PPM 0.007 2100/4100 sheets Fuji Xerox		
	A3 Small Workgroup	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine		M5035  \$4,899-\$5,999 35 PPM 0.009 1100/2100 sheets Canon	X860de  \$5,989 – \$6,279 35 PPM 0.008 1100/5100 sheets Fuji Xerox		
3% 51k 3,000 – 5,000	A4 Mid Workgroup	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine	MB790m, f  11-2010 \$3,999 55 PPM 0.012 1200/2300 sheets Lexmark	M4555h, f, fskm  \$2,799 – \$4,499 55 PPM 0.013 600/2100 sheets Canon	X658  \$3,799 – \$4,249 55 PPM 0.013 1200/2300 sheets Lexmark	WC4260  \$2,999 – \$5,499 55 PPM 0.012 600/3100 sheets Samsung	
		Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine	MB780  \$2,499 55 PPM 0.012 650/3200 sheets Lexmark		X656, X654  \$2,499 – \$2,999 55 PPM 0.013 650/3200 sheets Lexmark	X652de, 651de  \$1,599 – \$1,799 45 PPM 0.017 650/3200 sheets Lexmark	WC4250  \$1,199 – \$3,099 45 PPM 0.012 600/2100 sheets Samsung
7% 119k 1,500 – 3,000	A4 Small Workgroup	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine		M3035, xs  \$1,999 – \$2,499 35 PPM 0.017 600/1100 sheets Canon	X463, X464, X466  \$900 – \$1,679 40 PPM 0.019 300/850 sheets Lexmark	Phaser 3635s, x  \$649 – \$1,799 35 PPM 0.017 550/1050 sheets Samsung	
		Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine				WC3550  \$999 35 PPM 0.018 550/1050 sheets Samsung	
16% 294k 500 – 1,300	A4 Desktop	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine	MB480  11-2009 \$499 30 PPM 0.016 580/1110 sheets Oki Data	M2727  \$599 27 PPM 0.021 300 sheets Canon	X363, 364  \$499 – \$649 35 PPM N/A 300/850 sheets Lexmark	Phaser 3300  \$599 30 PPM 0.021 300/550 sheets N/A	MFC-8000 Series  \$399 – \$599 32 PPM 0.017 300/550 sheets Brother
		Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine	MB470  11-2009 \$449 30 PPM 0.018 300/830 sheets Oki Data	MB460  11-2009 \$399 30 PPM 0.018 251/781 sheets Oki Data	FUTURE HP PRODUCT M425dn, dw	X264dnw  \$399 30 PPM N/A 251/251 sheets Lexmark	WC3220 WC3210  \$399 – \$499 24, 30 PPM 0.024 250/250 sheets N/A
30% 554k Up to 800	A4 Entry	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine	MB290 MB280 MB260  08-2009 \$249, \$299, \$399 22 PPM 0.026 251/251 sheets Sagem	M1536dnf  \$299 24 PPM 0.037 260/260 sheets Canon		WC3045  \$249 24 PPM TBD 150/150 sheets Fuji Xerox	MFC-7360n, 7460dn, 7860dw  \$199, \$249, \$299 24-27 PPM 0.034 250 sheets Brother
		Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine		M1212nw, M1217nfw  \$199 – \$245 19 PPM 0.042 150/150 sheets Canon	X203, X204  \$279 – \$299 24 PPM 0.038 251/251 sheets Lexmark	DCP-7030/7040  \$159 – \$179 23 PPM 0.031 250/250 sheets Brother	

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April 2012

Market Size/AMPV	Printer Class	Specifications	Canon	Samsung	Dell	Kyocera Mita	Konica Minolta	Ricoh
1% 11k 4,000 – 12,000 pages	A3 Large Workgroup	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine		 <b>\$5,200</b> 40 PPM N/A 520/3140 sheets Samsung				
	A3 Small Workgroup	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine		 <b>\$3,600</b> 30 PPM N/A 520/3140 sheets Samsung				
3% 51k 3,000 – 5,000	A4 Mid Workgroup	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine		 <b>\$3,100 – \$4,000</b> 55 PPM 0.006 620/3240 sheets Samsung	 <b>\$2,599</b> 55 PPM 0.011 650/3200 sheets Lexmark	 <b>\$2,649 – \$3,389</b> 42 PPM 0.007 600/2100 sheets Kyocera Mita		 <b>\$3,399 – \$3,499</b> 52 PPM 0.006 600/2850 sheets Ricoh
		Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine		 <b>\$2,700 – \$3,500</b> 45 PPM 0.006 720/2180 sheets Samsung				 <b>\$2,599</b> 47 PPM 0.006 500/2850 sheets Ricoh
7% 119k 1,500 – 3,000	A4 Small Workgroup	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine		 <b>\$899 – \$1,699</b> 35 PPM 0.010 550/1050 sheets Samsung	 <b>\$999 – \$1,299</b> 40 PPM 0.017 300/850 sheets Lexmark	 <b>\$1,181 – \$1,371</b> 37 PPM 0.015 300/800 sheets Kyocera Mita		 <b>\$1,199</b> 40 PPM 0.017 350/800 sheets Lexmark
		Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine		 <b>\$549 – \$699</b> 37 PPM 0.019 300 sheets Samsung				
16% 294k 500 – 1,300	A4 Desktop	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine	<b>D1300 Series</b> 1320, 1350, 1370  <b>\$499 – \$799</b> 35 PPM TBD 550/1050 sheets Canon	<b>MF5950dw, MF9560dn</b>  <b>\$399 – \$499</b> 35 PPM 0.026 350/750 sheets Canon	 <b>\$449</b> 33 PPM 0.025 300 sheets Samsung		 <b>\$499</b> 32 PPM 0.021 300/550 sheets	 <b>\$399 – \$499</b> 30 PPM 0.021 300/550 sheets Ricoh
		Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine	<b>D420, D480, D550</b>  <b>\$249 – \$349</b> 23 – 26 PPM 0.040 – 0.043 250 sheets Canon	<b>SCX-4729FW, FD</b>  <b>\$249 – \$279</b> 29 PPM 0.029 251/251 sheets Samsung	 <b>\$599</b> 35 PPM 0.018 300/500 sheets Samsung			
30% 554k Up to 800	A4 Entry	Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine	<b>MF4570dw</b>  <b>\$299</b> 26 PPM 0.043 250/250 sheets Canon	<b>D320, D340</b>  <b>\$199 – \$299</b> 15 PPM 0.035 250 sheets Canon	 <b>\$179 – \$199</b> 23 PPM N/A 251/251 sheets Samsung	 <b>\$199</b> 22 PPM 0.036 250 sheets Samsung		 <b>\$249</b> 22 PPM 0.038 251/251 sheets N/A
		Street Price Print Speed (mono) CPP (mono) Paper Capacity (std/max) OEM Engine	<b>MF4450</b>  <b>\$249</b> 24 PPM 0.043 250 sheets Canon	<b>MF3010</b>  <b>\$149</b> 19 PPM 0.046 150/150 sheets Canon	<b>SCX-3405FW</b>  <b>\$199</b> 21 PPM 0.041 150/150 sheets Samsung	 <b>\$249</b> 21 PPM 0.035 250/260 sheets Konica Minolta		