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~~Business Release~~ Business

Solutions, Inc.

## Canon Business Solutions, National Leader in Document Imaging Systems, Embarks on Nationwide Expansion

### Canon U.S.A.'s direct sales subsidiary opens in eight key markets

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LAKE SUCCESS, N.Y.--(BUSINESS WIRE)--To help better serve and support the growing document management needs of businesses in major metropolitan areas throughout the United States, Canon Business Solutions, Inc., a subsidiary of Canon U.S.A., Inc., and a leader in document imaging systems,

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today announced the opening of eight new sales and service locations including Albany, N.Y., Boston, MA., Harrisburg, PA., Hartford, CT., Honolulu, HA.; Jacksonville, FL., Richmond, VA., and Sarasota, FL.



“The ongoing expansion of Canon Business Solutions, coupled with Canon’s current network of authorized dealers, will help provide better market coverage nationwide for the Canon brand. Our goal is to continue to support our current and future Canon customers with the world-class document management solutions and the outstanding service and support for which Canon Business Solutions, Inc., is known,” said Tod Pike, President, Canon Business Solutions.

“In addition to these new offices, Canon Business Solutions plans to continue to open offices in other key metropolitan areas in 2009, increasing our total number of offices to 80, and nearly doubling our number employees by 2011 to support new and existing markets,” added Pike. “In an economy that is experiencing the downsizing of many companies, Canon Business Solutions stands out as a company that breaks the mold, just as we do with our superior products and services.”

New Office Locations and Contacts:

- Albany: 14 Corporate Woods Boulevard, Albany, NY  
Don Foley, Branch Sales Director (518) 465-2221
- Boston: 40 Broad Street, Suite 102, Boston, MA  
Chris Foley, Market Director (617) 217-2117
- Harrisburg: 5010 Ritter Road, Suite 111, Mechanicsburg, PA  
Richard Fleck, Branch Sales Manager (717) 796-9205
- Hartford: 845 Brook Street, Rocky Hill, Hartford, CT  
Janet Cain, Branch Sales Manager (860) 257-3216
- Hawaii: 210 Ward Avenue, Suite 201, Honolulu, HI  
Gerald Shioji, Market Director (808)522-5947
- Jacksonville: 9428 Baymeadows Road, Suite 120, Jacksonville, FL

Richmond: Ken Jones, Market Director (904)732-9728  
3901 Westerre Parkway, Suite 110, Richmond, VA  
John Whitehead, Sales Manager (804) 270-4828  
Sarasota: 1990 Main Street, Suite 750, Sarasota, FL  
Lisa Beebe, Branch Sales Manager (941) 358-1796

### **About Canon Business Solutions, Inc.**

From small/medium businesses to large corporate enterprises, Canon Business Solutions, Inc., a wholly owned subsidiary of Canon U.S.A., Inc., serves a broad range of organizations with a variety of document management and workflow solutions and services. Canon Business Solutions, Inc. operates from 58 offices in 38 metropolitan areas across the country. For more information on Canon Business Solutions, Inc. locations, please visit: [www.solutions.canon.com](http://www.solutions.canon.com).

### **About Canon U.S.A., Inc.**

Canon U.S.A., Inc., is a leading provider of consumer, business-to-business, and industrial digital imaging solutions. Its parent company, Canon Inc. (NYSE:CAJ - [News](#)), a top patent holder of technology, ranked third overall in the U.S. in 2008†, with global revenues of US \$45 billion, is listed as number seven in the computer industry on Fortune Magazine's World's Most Admired Companies 2008 list, and is on the 2008 Business Week list of "Top 100 Brands." At Canon, we care because caring is essential to living together in harmony. Founded upon a corporate philosophy of Kyosei - "all people, regardless of race, religion or culture, harmoniously living and working together into the future" - Canon U.S.A. supports a number of social, youth, educational and other programs, including environmental and recycling initiatives. Additional information about these programs can be found at [www.usa.canon.com/kyosei](http://www.usa.canon.com/kyosei). To keep apprised of the latest news from Canon U.S.A., sign up for the Company's RSS news feed by visiting [www.usa.canon.com/RSS](http://www.usa.canon.com/RSS).

† IFI Patent Intelligence Press Release, January 2008

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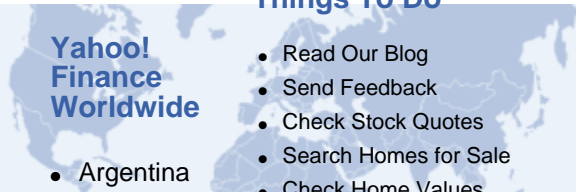
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